



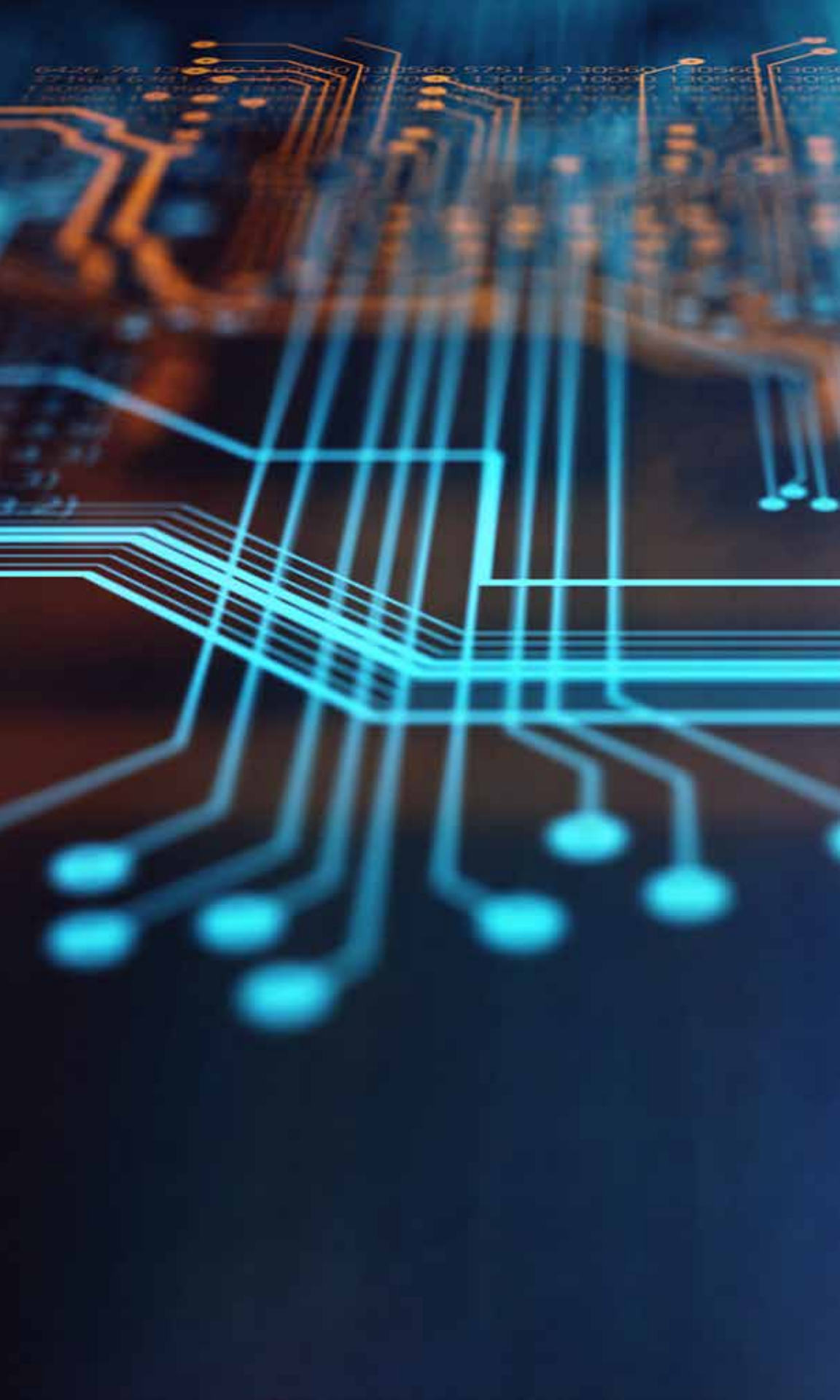
# Strategic IT Advisory Services

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For Owners & Executives

MOWERY  
&  
SCHOENFELD







## Your Trusted IT Advisor

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Today, technology and cybersecurity must be an integrated part of achieving your business goals. At Xamin, our mission is to help organizations have a clear understanding of how technology provides a strategic advantage.

Our process is to identify potential vulnerabilities, create a technology roadmap that moves the organization forward, and be there to provide guidance each step of the way.

We utilize a layered, proven approach to security. Xamin holds a SOC 2 certification with a perfect audited record for the past decade. Less than 1% of all managed service providers maintain this standard. We are committed to providing our clients with this added layer of protection and assurance.

We have gained the trust of organizations across the country by taking the time to understand each unique challenge. As your trusted IT Advisor, we provide guidance that aligns your goals and people with the right technology, security, policies, and best practices.

# Strategic IT Advisory Services

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In order to have success in your business, it is important to be adaptable and forward-thinking. By understanding the company's vision and current technology state, we can create an IT strategy that ensures you and your systems keep up with the organization's growth.

To create the roadmap for your organization, we first need to understand the business and its goals. With this information, we can then create timelines, strategies, and expectations that are achievable and actionable with quarterly check-ins and ongoing consulting services.

## STRATEGIC ASSESSMENT

The first step to making change is to identify where you are today. We will work with you to review each piece of your IT system and help you create a plan in support of your strategic business goals.

**1**

**KICKOFF**

## QUARTERLY

Once a baseline is established, we will measure progress. We will review your system and provide timely i

**2**



## Y REVIEWS

established, we must  
Each quarter we will  
s, evaluate progress,  
nsights.

## 3 ONGOING

### CONSULTING ADVISORY

The only thing certain in life is change. We will  
be here to provide council as your business  
needs grow and evolve over time.

# What can you expect?

## 1 | Initial Strategic Assessment

In the initial strategic review, we will provide a comprehensive, technical system exploration to highlight the strengths and weaknesses within your organization. We will conduct a review, as well as deploy onsite hardware to establish a baseline. We will prepare a detailed report of your existing IT infrastructure based on the most critical risk areas for any organization. This phase will include, but is not limited to:

- Initial onboarding
- Network, security, and vulnerability scans
- Baseline risk analysis
- Detailed report with actionable findings
- Strategic planning meeting to discuss identified areas of risk, potential solutions, and IT goals

## 2 | Quarterly Business Reviews

Once a quarter, we will meet to review your strategic plan and assess the success of its implementation. During this time, our discussion will include, but is not limited to:

- Review of three-year timeline, including key milestones
- Asset, health, and vulnerability reporting
- Updates on completed or in-progress projects
- Discuss the evolution of any business goals or plans and the potential affect on technology needs
- Budgetary planning

## 3 | Ongoing Consulting Advisory

Your technology and cybersecurity needs will evolve and change along with your business. When major events occur, we will be available to provide trusted guidance. Routine calls or advice are included with any IT Advisory Services contract. Advisory events may include, but are not limited to:

- Monthly asset, health, and vulnerability reporting
- Vendor due diligence
- Consulting resources from technical professionals
- Guide new solution integration
- IT team assessments and staffing strategies

## Why does a company need IT Advisory?

As cybercriminals become more sophisticated, the ability to detect and remediate becomes more challenging. Protect your company by making technology and cybersecurity a critical piece of your overall business strategy.

# \$4.24 million

Average cost of a  
cybersecurity breach

The world-wide cost of cyber attacks has increased every year for a decade with a nearly 10% rise from 2020 to 2021.

# 287 days

Average to identify  
and contain a breach

The average cybersecurity breach took more than 200 days to fully identify and another 87 to contain. Every extra day impacts the cost.

# \$1.07 million

Additional cost with  
remote work

Nearly 17.5% of all breaches in 2021 were at least, in part, caused by a remote workforce. These breaches were nearly 25% more costly.

# 65% difference

Cost difference when  
lacking compliance

The cost of a data breach for those with compliance failures was \$2.30 million higher than those with a strong compliance engine.





# About Xamin

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Founded in 1999, Xamin provides managed IT solutions and support including infrastructure, security, data protection, cloud, and other IT related professional services. We work with organizations in multiple industries including financial, healthcare, legal, accounting, manufacturing, and construction.

Organizations face many challenges—remaining compliant amid ever-changing regulations, preparing for disasters, safeguarding against cyberattacks, and keeping a workforce productive and secure. With organizations facing heightened risks, companies need a security-focused managed IT services team on their side.

In August of 2020, Xamin joined forces with Mowery & Schoenfeld. Xamin operates as a subsidiary of Mowery & Schoenfeld. Jonathan Smith, founder of Xamin, continues to lead the Xamin team, while also operating as a partner of Mowery & Schoenfeld. Both companies share core values of superior client service and a focus on culture. The combined organization allows each business to focus on what they do best individually, while increasing reach, resources, and solutions.

Xamin provides a full suite of managed technology and IT advisory solutions. Xamin is a SOC 2 company certified in confidentiality and security, which requires an annual third-party audit.

Today's technology is ever-changing, which is why Xamin is constantly evolving to improve partnerships, strategy, and solutions. The company differentiates itself by investing deeply in its personalized advisory approach.



# Our Services

We strive to always maintain our personal touch and entrepreneurial spirit, while providing specialized services to meet the needs of our clients. We provide comprehensive managed IT services focused on security and designed for each individual client. We work with organizations of all sizes in diverse industries.





Xamin is a SOC 2 certified technology consulting  
and managed services firm focused on providing  
superior client service and leading edge IT solutions.

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